GERTIFYING
ENTITY

PERIOD

## AGEEPTED GOMPARABLE

- National Minority Supplier Development Council (NMSDC), Women, Äôs Business Enterprise National Council (WBENC), National Gay \& Lesbian Chamber of Commerce (NGLCC), and The United States Small Business Administration (SBA)
- Accepted by over 30 CPUC-regulated utility companies; and some non-regulated entities uch as community choice aggregators, energy service providers, and solar companies
- SB: independently owned; not dominant in the field of operation; principal office located in California; owners domiciled in California; and a business with 100 or fewer employees with an average annual gross receipts of $\$ 15$ million or less over the last three tax years or a manufacturer with 100 or fewer employees
- Microbusiness (MB) is a small business with $\$ 5$ million or less gross annual receipt or a manufacturer with 25 or fewer employees
- SB for the purpose of Public Works (SB-PW) is a business with $\$ 36$ million or less in gross annual receipts and with 200 or fewer employees
- DVBE: $51 \%$ DV owned and daily business operations managed and controlled by DVs

List of reciprocity partners: www.dgs.ca.gov/PD/ Resources/Page- Content/ Procurement-Division-Resources- List-Folder/ List-of-SBDVBE-ReciprocityPartners\#@ViewBag.JumpTo

SB

- $25 \%$ SB participation goa in state procurement and racting
- $5 \%$ bid preference
- prompt paymen
- California Multiple Award Schedules (CMAS) fees waiver
- $5 \%$ bid preference for nonsmall business subcontracting with SBs


## DVBE

- Statutory 3\% DVBE participation goal in state participation goal in state
procurement and contracting
- up to $5 \%$ bid incentive

SB/DVBE

- Eligible for SB/DVBE Option
- entered into the DGS database which state agencies use to find SB/DVBEs

| GERTIFYING ENTIIY | GERTIFIGATION NAME | GOST | GRIIERIA | PERIOI | ACGEPIED GOMPARABIE AGENGY BERIIFIGATION | BENEFIIS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| California Unified Certification Program (CUCP) on behalf of the U.S. Department of Transportatio (DOT) | Disadvantaged Business Enterprise (DBE) https://caltrans.dbesystem.com | Free | - A business with less than $\$ 26.3$ million average annual gross receipts over the previous three fiscal years <br> - $51 \%$ owned by socially and economically disadvantaged (SED) individuals <br> - One or more of the SED owners must control the business management and daily operations <br> - The SED individuals must be U.S. citizens or lawful permanent residents | Yearly submission of "No Change Affidavit and Declaration" required to maintain DBE status | Public agencies that receive DOT funds | - Eligible to participate in the DBE program <br> - Entered into the CUCP database that provides exposure to public agencies and large prime contactors |
| U.S. Small Business Administration (SBA) | 8(a) Business Development Program <br> www.sba.gov/category/navigation-structure/8a-business-developmentprogram <br> Tel: (800) 877-8339 or contact your local SBA office https://www.sba.gov/about-sba/sbalocations/s ba-district-offices | Free | - A small business $51 \%$ or more owned and controlled by SED U.S. citizens | Annually certify eligibility to maintain certification | Federal government agencies | - $5 \%$ participation goal in federal contracts <br> - Provides business assistance <br> - Participants can compete for the Program's set-aside and sole-source contracts |
| U.S. Small Business Administration (SBA) | Historically Underutilized Business Zones (HUBZone) Program <br> www.sba.gov/federal- contracting/ contracting-assistance- programs/ hubzone-program <br> Tel: (800) 877-8339 <br> Email: hubzone@sba.gov | Free | - A small business whose principal office is located in a HUBZone <br> - 51 \% owned and controlled by U.S. citizens, or a Community Development Corporation, an agricultural cooperative, an Alaska Native corporation, a Native Hawaiian organization, or an Indian tribe <br> - At least $35 \%$ of the employees reside in a HUBZone | Recertify every year | Federal government agencies | - Eligible to compete for the Program's set- aside contracts <br> - $3 \%$ participation goal in federal contracts <br> - $10 \%$ price evaluation preference in full and open contract competitions |
| U.S. Small Business Administration (SBA) | Women-Owned Small Business <br> (WOSB) Program <br> https://www.sba.gov/federal-contracting/contracting-assistance-programs/women-owned-small-business-federal-contracting- program Tel: 202-205-6460 <br> Email: wosb@sba.gov | Free | - A small business $51 \%$ owned and controlled by one or more women <br> - Primarily managed by one or more women <br> - The women must be United States citizens | Submit annual attestation of eligibility | El Paso Hispanic Chamber of Commerce, National Women Business Owners Corporation, U.S. Women, Äôs Chamber of Commerce, and Women, Äôs Business Enterprise National Council | - $5 \%$ participation goal in federal contracts <br> - Eligible to bid on contracts set-aside for WOSB Program |
| U.S. Small Business Administration (SBA) | Service-Disabled Veteran (SDV) Owned Small Business (SDVOSB) <br> Program https://www.sba.gov/federal-contracting/contracting-assistance-programs/veteran-assistanceprograms Tel: 202-205-6773 | Free | - A small business $51 \%$ owned by one or more SDVs <br> - One or more SDVs manage day-to- day operations and also make long-term decisions <br> - The SDV must have a serviceconnected disability | Self certifica tion |  | - 3\% participation goal in federal contracts <br> - Eligible to compete for the Program,Äös set- aside contracts |


| GERTIIFINE ENTIIT | GERTIFIGAIION NAME | COST | ORITERIA | PERIOI | AGOEPTED GIMPARABIE AEENGY BERTIFIGATION | BENEFITS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Department of Veterans Affairs (VA) | Veteran-Owned Small Business (VOSB) and SDVOSB Program <br> https://www.va.gov/OSDBU/verific ation/index.asp https://vetbiz.va.gov/ Tel: (866) 584-2344 Email: vip@va.go | Free | - A veteran served on active duty <br> - A service-disabled veteran possessing a verified service-connected disability <br> - A small business $51 \%$ owned by one or more veterans or SDVs <br> - One or more veterans or SDVs manage the day-to-day operations and make long-term decisions | Three years |  | - VOSBs and SDVOSBs can compete for VA's set aside contracts |
| Women's Business Enterprise National Council (WBENC) | Women's Business Enterprise (WBE) <br> www.wbenc.org <br> Tel: (202) 872-5515 <br> Email: support@wbenc.org Regional partner organizations https://www.wbenc.org/regional- part-ner-organizations/ | Fee is based on annual gross revenue as reported on federal taxes and is divided into five tiers between \$350-\$1250 | - $51 \%$ of business owned, controlled, operated and managed by one or more women who are U.S. citizens or lawful permanent residents <br> - Principal place of business in the U.S. or its territories | One year | List of regional partners: https://www.wbenc.org/re-gional-partner- organizations <br> - Accepted by hundreds of corporations and a number of federal, state, and local government agencies <br> - SBA | - Access to a current list of supplier diversity and procurement executives <br> - WBENC certifies for SBA <br> - Formal and informal networking opportunities to pursue business deals <br> - Access to mentoring, education, and capacity development opportunities <br> - Eligible for various recognitions and business promotions <br> - Eligibility to participate in WBENC social media profiles |
| National Minority Supplier Development Council, Inc. (NMSDC) | Minority Business Enterprise (MBE) <br> www.nmsdc.org <br> Regional affiliates: <br> https://nmsdc.org/our- network/ | Depending on the region, between \$350-\$1,200 | - $51 \%$ minority, All owned, managed and controlled <br> - A minority group member is an individual who is at least $25 \%$ AsianIndian, Asian-Pacific, Black, Hispanic or Native American <br> - Minority group members are U.S. citizens <br> - Must be a for profit enterprise and physically located in the U.S. or its trust territories | One year | Affiliate councils | - Nationally recognized MBE certification <br> - Exposure to business opportunities with Corporate Members and MBEs <br> - Listings in the NMSDC supplier database, accessible by Corporate Buyers nationwide <br> - Access to communications highlighting events and bidding opportunities <br> - Participation in technical training seminars hosted by leading corporations <br> - Second Tier and MBE-to-MBE Spend business opportunities <br> - Invitations to networking and corporate matchmaking and procurement events <br> - Regional and national advocacy for ethnic minority owned businesses |


| QERTIFYING ENTIIT | GERTIFIGATION NAME | GOST | GRITERIA | PERTOI | AGGEPTED COMPARABIE AGENGY GERTIFIGAIION | BENEFITS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| National LGBT Chamber of Commerce (NGLCC) | Lesbian, Gay, Bisexual, \& Transgender Business Enterprise (LGBTBE) <br> www.nglcc.org <br> Tel: (202) 234-9181 <br> Email: supplierdiversity@nglcc.org | $\$ 400$ for certification \$200 for recertification Fee is waived for applicants who submit proof of valid, current membership with their local affiliate chamber | - $51 \%$ owned, operated, managed, and controlled by an LGBT person or persons who are either U.S. citizens or lawful permanent residents <br> - Exercise independence from any nonLgBtBE <br> - Have its principle place of business in the U.S. | Two years | List of regional partners: www.nglec.org/corpo-rate-partners <br> - Accepted and generally required by many of the largest publicly, privately and foreign-owned companies, as well as universities, hospitals and other buying institutions | - National recognition by America's top corporations as a certified LGBTBE <br> - Eligibility to exhibit at the annual NGLCC Business and Leadership Conference, as well as at regional events <br> - Automatic inclusion in the NGLCC's online searchable database of certified businesses, which is accessible by NGLCC Corporate Partners <br> - Eligibility to receive sourcing opportunities e-mails from the NGLCC and its Corporate Partners <br> - Eligibility to participate in mentorship programs, leadership trainings, and scholarship opportunities presented by NGLCC Corporate Partners |
| Disability: $\mathbb{N}$ | Disability-owned Business <br> Enterprise (DOBE) <br> Veteran Disability-Owned <br> Business Enterprises (V-DOBE) <br> Service-Disabled Veteran <br> Disability-Owned Business <br> Enterprises (SDV-DOBE) <br> https://disabilityin.org/what-we-do/ <br> supplier-diversity/get-certified/ <br> Email: info@disabilitylN.org | Application processing fee: \$300 | DOBE: A business that is at least $51 \%$ owned, managed and controlled by a person with a disability regardless of whether or not that business owner employs person(s) with a disability <br> V-DOBE: A business which is 51 percent owned, controlled, operated, and managed by a veteran, but disability was not incurred during their time of service <br> SDV-DOBE: A business which is 51 percent owned, controlled, operated, and managed by a veteran, who sustained their disability during their time of service | Two years but requires new signed affidavit at the end of each year | - Commonwealth of Pennsylvania <br> - Commonwealth of Massachusetts <br> - Hoboken, New Jersey <br> - Jersey City, New Jersey <br> - Philadelphia, Pennsylvania <br> - Billion Dollar Roundtable | - Nationally recognized certification <br> - Exclusive information and resources <br> - Networking and business matchmaking opportunities <br> - Policy advocacy <br> - Access to private sector corporations |

